

Call for Applications for Staff Exchange in the Area of Strategic Vision, Governance and Business Development

The general purpose of Rltrain staff exchanges

The purpose of Rltrain Staff Exchanges is for **managerial staff from European Research Infrastructures** to learn from managerial and leadership best practices in areas that are new to them, or that they feel their research infrastructure needs to develop specific expertise in, by making **exchange visits** to research infrastructures that are noted for their excellence in selected areas.

The topic of the staff exchange

The topic of this staff exchange call is “**Strategic Vision, Governance and Business Development**”. During the 2-day staff exchange, participants will have the opportunity to discuss the current challenges and identify solutions with experts from EATRIS.

Objectives of the staff exchange:

- Learn how governance, strategic vision and operations are interdependent;
- Understand how specific decisions on governance, strategy and organisation impact RI sustainability;
- Gain insight in the governance and organisational structure set up by EATRIS;
- Gain insight in strategic business development principles and how these are applied by EATRIS;
- Exchange experiences and best practices among participants;
- Learn how outcomes of business development and operations drive future RI impact.

Date of staff exchange

6/7 April 2017 OR 10/11 April 2017 (alternative date might be offered upon request)

Summary of the staff exchange

Through a short, targeted survey, participants will be asked in advance of the 2-day staff exchange about their experiences in building and operating their RI: strengths, weaknesses, opportunities and threats. The outcomes of the survey will be used to tailor the staff exchange agenda to the participants' interests and needs.

You will work with Frank de Man (Governance & Finance), Kees de Ruig & Tim Moser (Business Development) who will present you EATRIS' approach and its journey since the preparatory phase and dedicate time to understand your current challenges. During the remainder of the visit you will jointly identify possible solutions for your challenges with respect to governance and business development.

Benefits

After the staff exchange, participants will be able to:

- Review challenges and explore opportunities of their organisation with fresh eyes;
- Optimize the impact and sustainability of their RI by turning the buttons of governance, strategy and business development more effectively;
- Identify and stratify client/user groups, and develop targeted business development plans;
- Define outcomes and impact of their RI more explicitly in terms of added value for users/clients and stakeholders;
- And as a result, manage their RI more effectively.

Hosting institution

EATRIS ERIC, Amsterdam (www.eatris.eu)

Other important information

Participants are requested to cover their travel and accommodation costs.

The applications will be evaluated based on the following criteria:

- Substantiated individual professional interest to learn in these specific areas.
- Perceived impact on the development of the affiliated research infrastructure
- Clarity of motivation of the applicant

Deadline for applications: 5 March 2017

Only applications submitted via an on-line application form available in SurveyMonkey will be considered.

Applicants are requested to submit a motivation letter and a CV as part of their application. Only applications submitted via an on-line application form will be considered.

If you wish to register your interest or have any questions, please contact Rebecca Ludwig (rebeccaludwig@eatris.eu)

SUBMIT YOUR APPLICATION AT:
<https://www.surveymonkey.de/r/XSGVZHL>