

## Call for Applications for Knowledge Exchange in the Area of Governance, business context and operational planning for hubs & nodes

### The general purpose of Rltrain staff exchanges

The purpose of Rltrain staff exchanges is for **managerial staff from European Research Infrastructures** to develop managerial and leadership expertise in areas that are new to them, or that they feel their research infrastructure needs to develop specific expertise in, by making **short knowledge-exchange visits** to research infrastructures that are noted for their excellence in the same area.

### The topic of the staff exchange

The topic of the staff exchange that is offered in this call is “**Governance, business context and operational planning for hubs & nodes**”. During the 2-day staff exchange, participants will have the opportunity to discuss the current challenges and identify solutions with experts from EATRIS

### Objectives of the staff exchange:

- Learn how governance, business context and operations are interdependent and the basis of successful strategy implementation;
- Understand how specific decisions on governance, strategy and organisation, impact RI sustainability both at node and hub level
- Understand how national legislation (e.g. on IP) and expectations of national governments influence node operations
- Gain insight in the governance and organisational structure set up by EATRIS
- Gain insight of the interplay between the hub and national nodes at EATRIS
- Gain insight in the challenge of ensuring high management quality at all nodes
- Gain insight in strategic business development principles and how these are applied by EATRIS;

## Summary of the staff exchange

Through a short, targeted survey, participants will be asked in advance of the 2-day staff exchange about their experiences in building and operating their RI: strengths, weaknesses, opportunities and threats. The outcomes of the survey will be used to tailor the staff exchange agenda to the participants' interests and needs.

You will work with Frank de Man (Governance & Finance) and Kees de Ruig (Business Development) who will present you EATRIS' approach and its journey since the preparatory phase and dedicate time to understand your current challenges. During the remainder of the visit you will jointly identify possible solutions for your challenges with respect to governance and business development.

After the knowledge exchange, participants will be able to:

- Review challenges and explore opportunities of their organisation with fresh eyes;
- Develop measures to improve cooperation between hub and nodes;
- Optimise the impact and sustainability of their RI by turning the buttons of governance, operations and business development on a node and hub level;
- Identify and stratify client/user groups, and develop targeted business development plans;
- Define outcomes and impact of their RI more explicitly in terms of added value for users/clients and stakeholders;
- And as a result, manage their RI more effectively.

## Hosting institution

EATRIS ERIC, Amsterdam ([www.eatris.eu](http://www.eatris.eu))

## Date of staff exchange

12 & 13 June 2018

## Other important information

Participants are requested to cover their travel and accommodation costs. We advise that you already now book a hotel room at a refundable rate, as June is a busy period in Amsterdam. Alternatively you could check in nearby towns as the venue (VUmc) is well connected to the public transport system e.g. by bus to Haarlem or by train to Hilversum, Naarden, Hoofddorp.

The applications will be evaluated based on the following criteria:

- Potential impact of the staff exchange on the development of a research infrastructure, which an applicant is affiliated to.
- Clarity of motivation of the applicant to participate in a staff exchange
- Position of an applicant within a research infrastructure

## Deadline for applications:

**15 March 2018**

Only applications submitted via an on-line application form available in SurveyMonkey will be considered.

Applicants are requested to submit a motivation letter and a CV as part of their application.

**SUBMIT YOUR APPLICATION AT:**

**[https://www.surveymonkey.co.uk/r/EATRIS\\_staff  
exchange2018](https://www.surveymonkey.co.uk/r/EATRIS_staff_exchange2018)**